

# Microsoft Azure: The preferred SAP platform.

Future-proof your SAP with Microsoft Azure by Macquarie Cloud Services.

Recently there's been a rise in the number of organisations wanting to re-platform and migrate SAP to Azure. Business transformation needs flexibility, value, innovation and most importantly a risk-free transition.

Businesses are often presented with two key challenges:

1. *Where to send SAP and why? – from a Platform or Hosting perspective*
2. *How will I manage the change, and should I transform in the process?*

Our Managed Azure service and partnership with leading SAP specialist 'Realtech' come together to address these challenges head-on.

## Why Microsoft Azure for SAP?

Azure is a proven environment for SAP. With thousands of reference customers globally, and unrivalled security, compliance and innovation all baked in. Microsoft Azure is the home of SAP and is the only cloud platform to receive the 'preferred' level of endorsement from SAP. Customer specific reference architectures provided by Macquarie and validated by Microsoft are the product of years of successful deployments and represent global best-practice.



### 1. The SAP preferred platform.

Purpose-built SAP certified Azure workloads combine with Azure native services like Security Centre, Azure Policy, Azure Backup and Azure Site Recovery - all tightly integrated, optimised and risk mitigated. Microsoft and SAP are aligned globally and strategically – expressed in partnership within the Azure platform.



### 2. Optimise costs.

Bring your existing on-premises SQL Server licenses, RHEL or SLES subscriptions to Azure and save up to 85% compared to standard PAYG rates. By combining Azure Hybrid Benefit, Azure Reservations & Macquarie's ongoing optimisations as part of Azure Managed – you've achieve the lowest total cost of ownership for your environment.



### 3. Extended support.

Microsoft offers three-year extended support for select legacy Operating Systems - exclusively available to Azure. This gives you more time to decide the most appropriate course of action for any legacy systems that may accompany your SAP migration; without incurring additional risk.

# SAP + Azure + Macquarie Cloud Services = The Whole Package.

Managed Azure from Macquarie Cloud Services for SAP is flexible and cost effective. Different levels of service and associated cost can be linked to the environments you depend on – be it Test, Dev, or Production. Macquarie has the right service for the right workloads, all under one roof.



## Azure Managed for SAP offers:

### 100% uncapped changes on Azure

– including changes to the services architecture, new projects and ideas, anything new or altered on Azure as related to Azure services.

### Elastic consumption and service charging.

With Azure you'll only pay for what you use. And as a bonus our Managed Services fee is linked.

### End-to-end management,

monitoring and maintenance of your Azure service architecture – 24x7.

## Macquarie Cloud Services. Australia's fastest growing dedicated Azure practice.

Migrating your SAP environment to Azure with Macquarie Cloud Services gives you access to Microsoft Azure experts who are ready to provide you with unparalleled architectural, migration and deployment assistance.

### Commercial Benefits

- The Macquarie – Microsoft strategic partnership of 18 years brings significant commercial advantages.
- Use of Azure Hybrid Benefit (AHUB) for zero Microsoft licensing costs in Azure.
- CSP licencing & Azure consumption discounts.
- Enrolment in Microsoft's Azure Migration Programme (AMP) providing upskilling and training for your organisation.

### A Formidable Partnership

- Macquarie Cloud Services has joined forces with leading SAP Partner Realtech to ensure a smooth and risk free transition to Azure
- Microsoft and Macquarie Cloud Services meet weekly to discuss in-progress projects, accelerated delivery, Microsoft's roadmap, funding programs and more.
- 24/7 Azure support from our Hosting Management Centre (HMC) with access to Microsoft Premier support queues.

## We're focussed on our 4 pillars of service.



### 1. Resource optimisation

Ongoing resource optimisation to ensure the right mix and sizing of services.



### 2. Compliance

In line with Managed Azure defaults and can also include, but not limited to, ISO27001 and PCI DSS.



### 3. Governance

Including the design and implementation of agreed policies – like 'resource tagging'.



### 4. Security

Including advanced service hardening and more.