

Unlock True Flexibility with Macquarie Flex

Macquarie Flex is a unique hybrid solution powered by Microsoft Azure Local and DELL Technologies APEX Cloud Platform for Microsoft Azure.

True Hybrid Operations: Secure, Manage and Govern with Managed Azure anywhere

A single management plane across Azure and Azure Local enabling consistent security, operations, and governance, giving the customer the freedom to:



Tailored Cloud Strategy

Fearlessly target workloads at the relevant platform and be strategic about how you manage your budgets.



Consistent experience

Experience a familiar cloud management experience in public or private cloud without compromise.



Mission critical service & support

24x7 support by a provider that intimately understands your business and cloud footprint.



Evergreen guardrails

Automatic monitoring, maintenance, policies, security, update management and controls.

Key Features



Deploy and run sensitive/compliance-driven workloads in a private cloud whilst leveraging the benefits of Azure.



Diversified deployment locations to improve commercial viability or gain greater performance in cloud over native Azure.



Treat private cloud workloads as first-class citizens of Azure.



Leverage Hybrid benefits (licensing) in a private cloud.



Monitor, alert, report, backup, secure, manage, and govern virtual servers through one toolset.



Comply with industry standards through Azure automation & policies.



Leverage fully managed Azure PaaS services (SQL MI, AKS) as if running in Azure.

Customer benefits

Standardised visibility, operations and compliance across diverse resources and platforms, underpinned by Macquarie Cloud Services managed services including ASHCI on top of DELL Technologies APEX MC nodes. Extend multi and hybrid cloud management through the Azure control plane. Get flexible performance on a predictable budget through a committed Azure Local platform.

MCS will assess workload sociability for migration to Azure Local, such that risks around network latency and costs are significantly minimised.

Why Macquarie Cloud Services for Azure Local?

Top-tier Private Cloud Provider

Recognized as one of the top Private Cloud Providers in ANZ, Macquarie Cloud Services manages one of the largest private cloud environments in the region, supported by renowned NPS-accredited customer service.

Azure Expertise

As the only Azure Expert MSP that's also a member of the Microsoft Intelligent Security Association, you're in secure and capable hands

True Azure Integration

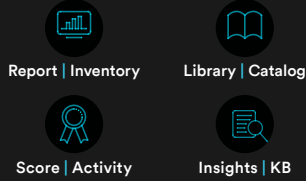
Leveraging existing Macquarie Cloud Services Azure Managed Services, organizations benefit from seamless integration and management of workloads with authentic Azure-DNA.

Strategic Partnerships

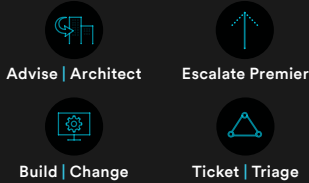
Macquarie Cloud Services has forged strategic partnerships, such as with DELL Technologies, ensuring access to unique offerings like APEX pricing, further enhancing the value proposition for customers.

Macquarie Flex Deliverables

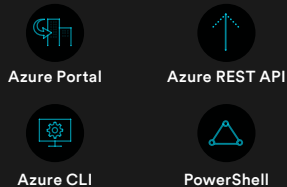
Macquarie Cloud Services Portal



Service Delivery Team



Service Provider

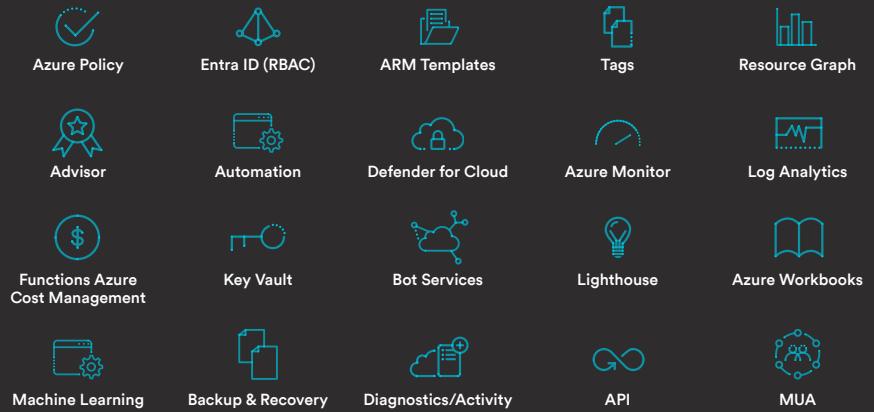


Credentials

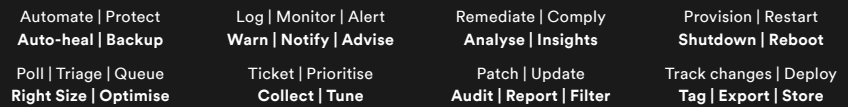
- **Azure Expert MSP**
- **Microsoft Solutions Partner:**
Infra | Data & AI | Digital & App Innovation | Security
- **Advanced Specialization:**
Infra & Db Migration | Security
- **Additional credentials**
Microsoft Network MSP | MISA member | CSP Direct | Qualified Multi-tenant Host | Authorised Mobility Partner



Managed Azure Secure, Manage, Govern



Automated 24x7 guardrails



Configuration files

MFA | PIM | Conditional access | Lighthouse | GDAP | AOBO | Service Principal | Managed Identities | Secure App | Just in time | Just enough | RBAC

Customer

Standard or Enterprise Landing Zone

Landing Zone baselines (automated) — Enhanced baselines (assistive) — Custom baselines (guided)

Cloud Adoption Framework: Automation | Billing | Operations | Identity & Access | Network | Central logging | Resource Organisation | Security | Governance | Inventory

Well
Architected
Framework:



Cost Optimisation



Operational Excellence



Performance Efficiency



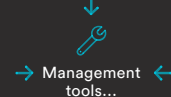
Reliability



Security

Managed Azure subscriptions

IaaS PaaS Network



Azure Resources



Azure Arc-enabled Windows & Linux servers



Azure Virtual Desktop (AVD)



Arc-enabled Kubernetes clusters



Azure Arc-enabled SQL servers



Azure Arc-enabled Machine Learning



Azure Arc-enabled SQL managed instance

LAUNCH Private Cloud

Managed Azure Local

Compute | Storage | N/W | Storage